Quest® QoreStor® helps MSPs create new services, reduce costs and maximize ROI

Increase profitability and connect data to the cloud, faster and easier.

veeAM READY — Repository

veeAM READY — Object with Immutability

There's constant growth in the data protection market. Data creation is projected to grow to more than 180 zettabytes between 2020 and 2025 (and the data protection market for managed service providers (MSPs) is expected to reach $14 billion by 2025.

With fierce competition, tight margins and high customer expections, how does a Veeam MSP grow their services and meet customer demands? With Quest® QoreStor®.

No matter the IT environment - your own or your customers' - when you combine QoreStor with Veeam, you can leverage virtually any hardware virtualization platform or cloud provider to create the ultimate storage solution. You'll reduce costs and maximize ROI.

75B

1.2 zettabyttes is the equivalent of 75 billion 65GB iPads. That's enough to fill the CERN 27KM LHC tunnel 15 times!

> **QoreStor's capability in providing over a 90 percent deduplication rate in a Veeam environment is convincing.**
>
> *Martin Hörhammer,*
> *CEO at Medialine AG*

In fact, the 2022 ESG report offers independent, third-party validation documenting how QoreStor, when used with Veeam Backup & Replication™, resulted in:

- 65% faster full backups and 63% faster incremental backups

- 90% reduction in the amount of data that needed to be sorted for data protection

- 68% less time to restore a full VM versus a Veeam VM restore from local RAID

Moreover, as a Veeam Cloud Connect Service Provider: You can create new business opportunities by using QoreStor's cloud connectivity and offer new data storage options for your customers.

QoreStor works with agnostic servers, storage devices, virtualization platforms and public clouds:

- AWS S3
- Azure Blob Storage
- Google
- IBM Cloud
- Wasabi
- Support for Scality Artesca S3
- **Cloud options:** MSP mode up to 32 storage groups and 32 cloud tiers. Enable new cloud options for customers including bring your own cloud storage.
- **Ransomware Protection:** QoreStor helps you fight ransomware and cybercrime by enhancing Veeam with an immutable recycle bin technology whether on-premises or in the cloud.
- **Anomaly Detection:** Using built-in Artificial Intelligence, QoreStor learns the patterns around backup data flow and will alert to unusual data patterns, increasing your ransomware awareness

> **In production, we're seeing storage capacity savings of 75 to 85 percent. Using QoreStor with Veeam is certainly meeting our needs.**

Kyle Chapman,
Lead IT Systems Engineer, Precisely

- **No rip and replace:**
  - Works as plug and play solution
  - Easily fits into your current backup process
- **Consumption-based pricing:**
  - Pay only for what you use
  - Ensure profitability, never overpay, or guess
- **Centralized management:**
  - Quest QorePortal integration with QoreStor allows you to simply manage and view multiple QoreStor instances from anywhere on anything
  - QorePortal enables you to view QoreStor usage across your entire estate
- Data can be simply and intuitively segregated to prevent deduplication contamination across customer data

To ensure your solution offering includes all of these capabilities and sets you up for success simply contact your MSP account manager today.

Read more on the 2023 ESG evaluation of how Quest QoreStor is making Data Protection more cost and performance efficient for MSPs here.

About Quest

Quest creates software solutions that make the benefits of new technology real in an increasingly complex IT landscape. From database and systems management, to Active Directory and Microsoft 365 migration and management, and cybersecurity resilience, Quest helps customers solve their next IT challenge now. Quest Software. Where next meets now.

Quest